



### Company Background

MJS BioLynx Inc. is a privately owned and operated Canadian life sciences distribution company located in Brockville, Ontario.

We specialize in providing high quality products for protein chemistry, immunology, molecular biology and microbiology as well as other life science disciplines.

### Company Values

At MJS BioLynx, we are dedicated to our customers and are determined to provide researchers with the highest quality products and the highest level of customer service possible.

The company was founded on its core mission to help advance scientific research within a work environment that fosters teamwork, sincere customer service, compassion, peace and joy.

We are currently looking for an **Inside Technical Sales Representative**.

### Job Description

- Follow up with customers (e.g. samples, literature, quotations, sales leads, tradeshow, selected rush deliveries)
- Contact new customers with a welcome/thank you letter and phone call.
- Generate and qualify leads as required. Search for new customers.
- Assist in Technically supporting our products, answering customers questions, finding solutions to their needs.
- Attend customer visits, minishows and tradeshow if required.
- Manage and update our customer database. Review contact information to ensure that it is current.
- Co-ordinate trial products and demo unit requests.
- Work on special projects and duties related to Marketing and Sales.
- Assist on order desk and quotations department as required.

### Qualifications

- Bachelor or Master's of Science degree
- Lab experience is an asset
- Bilingual (French and English) is an asset
- Social Media, You Tube, Marketing, experience and/or knowledge is an asset

### Skills Required

- Time management and organizational skills
- Excellent verbal and written communication skills
- Flexible and Team Oriented
- Positive and Cooperative Attitude Essential
- Results and Goals Oriented - Ability to perform and get the job done.
- Ability and desire to travel as required

If you are interested, please submit your resume to Steve McKend ([stevem@biolynx.ca](mailto:stevem@biolynx.ca))