



CHROMATOGRAPHIC SPECIALTIES INC.

www.chromspec.com

Now Hiring

Position

- Account Manager
 - Based in the Toronto/Mississauga area preferred.

Company Background

Chromatographic Specialties Inc., an all Canadian company, has been supplying innovative chromatography products to the Canadian scientific community since 1963. Initially a manufacturer and distributor of packed GC columns, our products have expanded with developing technology to include: GC and HPLC Columns • Chromatography Accessories • Analytical Instrumentation • Chemical Reference Standards • Solid Phase Extraction and Filtration Products • Dissolution Consumables • Glassware • Sample Handling Solutions

The foundation of our success has been our commitment to technical expertise, superior customer service, competitive pricing, and an extensive and dynamic in-house inventory.

Our friendly and knowledgeable Technical Support and Sales Teams consist of experienced chromatographers who understand the challenges facing separation scientists. We are readily available to provide quick and reliable technical assistance and application support across all our product lines.

Description

- Account Manager position that will be responsible for sales in South-Western Ontario
- The focus will be to develop strong, trusting relationships with existing and new customers through reliable, friendly customer service and technical knowledge.
- Customer interactions through in-person visits, email, phone, online meetings, and trade show participation are included in the job responsibilities, as well as maintaining a contact management informational system from these interactions.

We are looking for a candidate with:

- Science or Business degree or equivalent college diploma.
- Excellent interpersonal and communication skills (written and verbal) in English (additional languages considered an asset).
- A positive and cooperative attitude is essential
- Flexible and team-oriented
- Demonstrate initiative and work independently.
- Ability and desire to travel as required
- Proficient computing skills, Including Microsoft Office products (Outlook, Word, and Excel).
- Experience with customer service, sales, or laboratory experience are considered assets
- Valid driver's licence with a reliable vehicle

Why Work Here?

- We foster a strong sense of community within the company and encourage flexibility in job roles to bring out the best in our employees.
- Sales and product-specific training and a generous benefits package will be provided. Remuneration is based on experience and qualifications.
 - Typical 35-hour work week Monday to Friday 8:30 to 4:30 with some Sunday travel
 - Group Benefits including Dental, Vision and Extended Health
 - Bi-weekly pay
 - Two-week paid vacation with the option to purchase up to two additional weeks
 - Profit Sharing program
 - RRSP matching after 3 years

Please submit a cover letter and resume (in English) to: resumes@chromspec.com; attention: **Account Manager for South-Western Ontario.**

We appreciate and thank all applicants in advance, however only those candidates selected for an interview will be contacted.